

GSA Catalogue for Schedule 84 SIN 246-54, SIN 246-52, SIN 426-2A & SIN 426-4J **January 01, 2015**

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Catalog/Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** Advantage!, a menudriven database system. The INTERNET address for **GSA** *Advantage!* is: http://www.GSAAdvantage.gov.

Schedule for: Federal Supply Schedule 84 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response - FSC Group 63 - Alarm and Signal Systems/Facility Management Systems, Guard Services, and Guard Services

Contract Number: GS-07F-9605S

Contract Period: August 1, 20011 through July 31, 2016

Extension Periods through July 31, 2026

For more information on ordering from Federal Supply Schedules Click on the FSS Schedules button at http://www.fss.gsa.gov

Contractor: Sterling Operations, Inc.

2229 Old Highway 95 Lenoir City, TN 37771 Phone: (865) 988-6063 Fax: (865) 988-6067

Email: esquist@SterlingGo.com

Web Site: www.SterlingGo.com

Contractor's Administrative Source:

Erik S. Quist Same Address

Phone: 865-988-6063 Fax: (865) 988-6067

Email: esquist@SterlingGo.com

Business Size:Large Business

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers:

246-54 Guard Services

246-52 Professional Security/Facility Management Services (FSC R414)

426-2A Canine Training & Handling Equipment and Canine Search & Detection (FSC 8465)

426-4J Target Systems/Target Range Accessories

1b. Lowest Priced Model Number and Price for each SIN:

SIN	MODEL/SERVICE	PRICE
246-54	Guard I	\$24.54/Hour
246-52	FOA	\$27.01/Hour
426-2A	K-9 Handler	\$46.01/Hour
426-4J	Tech Truck ½ Scale 1' A36	\$8,000.00/Unit

1c. Hourly Rates:

Labor Categories, Awarded Prices, and Descriptions See ATTACHMENT A

2. Maximum Order Guideline:

SIN 246-54 @ \$500,000, SIN 246-52 @ \$200,000, SIN 426-2A @ \$200,000, and SIN 426-4J @ \$5,000,00.00 for a total order of \$900,000* If best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery area): Domestic, 50 United States and Washington DC. Puerto Rico and U.S. Territories and Overseas in the Middle East.

5. Production Point: 246-54, 246-52, 426-2A: Not Applicable Due to Services 426-4J: U.S.A. Various Locations

6. Basic Discount:

0% off from the following price lists: EOD Technology Incorporate, Price List, Professional Services, effective 07/01/05; and EOD Technology Incorporated, Price List, Canine Services, effective 07/01/05. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA Price). Currently the IFF rate is 0.75%. The same pricing methodology will be utilized for subsequent wage determination updates.

- 7. Quantity Discounts: None.
- **8. Prompt Payment Terms:** Net 30 days.
- 9a. Government Purchase Cards are accepted up to the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted above the micro-purchase threshold.
- 10. Foreign items: None
- **11a. Time of Delivery:** 60 Days ARO (SIN 426-4J: Consult Contractor)
- 11b. Expedited Delivery: Consult with Contractor.
- 11c. Overnight and 2-day delivery: Consult with Contractor.
- 11d. Urgent Requirements: Consult with Contractor.
- **12. F.O.B. Point:** 246-54, 246-52, 426-2A: Not Applicable Due to Services

426-4J: U.S.A. Various Locations

13a. Ordering Address: Sterling Operations, Inc.

2229 Old Highway 95 Lenoir City, TN 37771

13b. Ordering Procedures:

For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

For a general overview of simplified ordering procedures got to: http://apps.fss.gsa.gov/schedules/sched-so.cfm

Specifically, ordering procedures for "*services*" can be found at: http://apps.fss.gsa.gov/schedules/ordinssv.cfm

14. Payment address: Sterling Operations, Inc.

2229 Old Highway 95 Lenoir City, TN 37771

- **15.** Warranty Provisions: Standard Commercial Warranty:
- 16. Export Packing Charges: N/A

17. Terms and conditions of Government purchase card acceptance:

Any thresholds above the micro-purchase level

- 18. Terms and conditions of rental, maintenance, and repair: N/A
- 19. Terms and conditions of installation: N/A
- 20. Terms and conditions of repair parts: N/A
- 20a. Terms and conditions for any other services: N/A
- 21. List of services and distribution points: N/A
- 22. List of participating all categories of customers: N/A
- 23. Preventive maintenance: N/A
- 24a. Special attributes: N/A
- 24b. Section 508 compliance information: N/A
- 25. Data Universal Numbering System (DUNS) number: 60-5755651
- 26. Notification Regarding Registration in Central Contractor Registration (CCR)

Database: Registration valid until February 01, 2010.

Contractor will accept Firm Fixed Price (FFP)

ATTACHMENT A

Note: For SIN 246-4J, Unit pricing is available through GSA Advantage. All Rates are fully burdened with all fees included

SIN 246-54

Program Manager

\$92.95/Hour

Commercial Job Title: Program Manager

Minimum/General Experience: Three (3) years in performing/managing government projects, 7 years overall project management or equivalent experience with 5 years in program management or equivalent experience.

Functional Responsibility: Develop, budget, and manage all aspects of the program, including targeting program opportunities, contract requirements, etc. This position adds overall management and support for guard service at the multiple contract and project level.

Minimum Education: Bachelor's degree, Business or related technical field

Program Operations Manager

\$84.87/Hour

Commercial Job Title: Program Operations Manager

Minimum/General Experience: Three (3) years in operations management, Five (5) years overall project management or equivalent experience

Functional Responsibility: Manages the daily operations, coordinates and monitors the scheduling, pricing, and technical performance of company programs. This position adds overall management and support for guard service at the multiple contract and project level with a focus on the operational aspects.

Minimum Education: Bachelor's degree

Project Manager

\$76.78/Hour

Commercial Job Title: Project Manager

Minimum/General Experience: Three (3) years experience in general contract project management on projects similar in size and complexity to the effort described in the Scope Of Work.

Functional Responsibility: Manages application of project budget and resources,

communicates directly with the client on contractual execution and customer satisfaction, and coordinates operations with Security Operations Manager. This position adds overall management and support for guard service at the contract and project level.

Minimum Education: Bachelor's degree

Project Operations Manager

\$76.78/Hour

Commercial Job Title: Project Operations Manager

Minimum/General Experience: Five (5) years experience in field projects, two years in leadership duties and/or management. Familiar with field project operations, concepts, practices, and procedures.

Functional Responsibility: Manages daily operations. Responsibilities include developing and implementing policies, and coordinating use of material and human resources. This position adds overall management and support for guard service at the contract and project level with a focus on the operational aspects.

Minimum Education: Bachelor's degree

Site Manager

\$76.78/Hour

Commercial Job Title: Site Manager

Minimum/General Experience: Four (4) to (6) years experience in field of services under contract

Functional Responsibility: Oversees all activities of a site. Manages work schedules, facility staffing, supply purchasing, and staff training. This position is the senior supervisor for guard service activities at a specific site/location.

Minimum Education: Bachelor's degree or equivalent job related experience.

Logistics Manager

\$69.71/Hour

Commercial Job Title: Logistics Manager

Minimum/General Experience: Five (5) years of experience in logistics and/or equipment management. Familiar with establishing, managing, and executing logistical support plans

Functional Responsibility: Manages and oversees overall supply chain operations,

which supports the locations where guard services are being utilized. These responsibilities include the purchasing and inventory of materials as well as selection of vendors. Makes recommendations to improve productivity, quality, and efficiency of operations. Coordinates and resolves issues regarding existing and new products. Interacts with project and program management. Oversees Logistics Specialists.

Minimum Education: Bachelor's degree

IT/DATA Manager

\$69.71/Hour

Commercial Job Title: IT/DATA Manager

Minimum/General Experience: Five (5) years of experience in IT or Data and/or equipment management. Familiar with establishing, managing, and executing Computer systems and/or Communication support plans

Functional Responsibility: Manages and oversees overall Information Technology and Data operations, which supports the locations where guard services are being utilized. These responsibilities include Program and Project decisions that affect IT and Data issues. Makes recommendations to improve productivity, quality, and efficiency of operations. Coordinates and resolves issues regarding existing and new products. Interacts with project and program management. Oversees IT/Data Specialists

Minimum Education: Bachelor's degree

Certified Industrial Hygienist (CIH)

\$69.71/Hour

Commercial Job Title: Certified Industrial Hygienist (Program Safety & Training

Minimum/General Experience: Two (2) years hazardous waste site operations experience and shall meet the Office of Personnel Management Standards for the Industrial Hygiene Series GS-690 and is certified by the American Board of Industrial Hygiene. Board certification or eligibility shall be documented by written confirmation by the American Board of Industrial Hygiene (ABIH). Military personnel must be identified as being a qualified Industrial Hygienist by the Surgeon General and be certified by the American Board of Industrial Hygiene.

Functional Responsibility: Manages Corporate safety and Health plan as well as Site Specific Safety and Health Plans. This support position ensures compliance will all health and safety issues at the sites where guard activities are being conducted

Minimum Education: Bachelor's in Industrial Hygiene or closely related field.

Program Quality Assurance/Quality Control Manager \$69.71/Hour

Commercial Job Title: Program Quality Assurance/Quality Control Manager

Minimum/General Experience: Three (3) years minimum experience in conducting project quality assurance and control.

Functional Responsibility: Responsible for identifying key program and project quality objectives and formulating effective quality control procedures to meet those pre-established objectives. This individual supplies support to projects where services are provided in which they will validate the quality control data, document and report site and program compliance with the corporate quality assurance/control policies and procedures.

Minimum Education: Bachelor's Degree

Contract Administrator

\$41.43/Hour

Commercial Job Title: Contract Administrator

Minimum/General Experience: Five (5) years of experience in Government Contract Administration; or a M.S. in Management or related field with a minimum of 2 years experience in Government Contact administration.

Functional Responsibility: Reviews, verifies and makes recommendations concerning contract requirements in accordance with the Scope of Work. Renews and updates contracts. This is an overall support position for all Guard Service project activities.

Minimum Education: Bachelor's of Science in Management or a related field

Project Assistant

\$40.42/Hour

Commercial Job Title: Project Assistant

Minimum/General Experience: Direct experience with Indefinite Deliverable Indefinite Quantity (IDIQ) contracts with Government Agencies helpful

Functional Responsibility: Controls vendor deliveries and invoicing for the project, daily costs, commitment and schedule tracking; issue daily bulletins via electronic mail to Project Manager and Sites. This is an overall support position for all Guard Service project activities.

Minimum Education: High school diploma or equivalent with 2 years of college or other formal training

Logistics Specialist

\$60.62/Hour

Commercial Job Title: Logistics Specialist

Minimum/General Experience: Two (2) years experience providing logistic support in similar size projects/organization as appropriate. Proficiency in Microsoft Excel ® and/or Access ® preferred.

Functional Responsibility: This position is designed to provide support at the specific large project site/locations. Manage and/or enter the daily placement of purchase orders and ensure shipping on all orders; Processes requisitions for products or materials from product lines to satisfy customer's needs, determines pricing to be quoted, refers to a catalog, manufacturer's manual or similar document to insure that proper item is supplied or to verify price of ordered item. Support the corporate purchasing efforts by maintaining department records on critical items, gather pertinent external data, and communicate with suppliers and service providers.

Minimum Education: Bachelor's degree or high school diploma/equivalent with combination of experience and college.

IT/Data Specialist

\$60.62/Hour

Commercial Job Title: Data Specialist

Minimum/General Experience: Five (5) years experience in the IT or Data Management field. Experience with communication systems preferred

Functional Responsibility: This position is designed to provide support at the specific large project site/locations. Requires competence in most phases of system analysis and knowledge of pertinent system software and computer equipment and of the work processes, applicable regulations, work load, and practices of the assigned subjectmatter area. Recognizes probable interactions of related computer systems and predicts impact of a change in assigned system. Functionality for Communication systems

Minimum Education: Bachelor's degree in computer science or related field.

Field Office Administrator (FOA)

\$33.35/Hour

Commercial Job Title: Field Office Administrator (FOA)

Minimum/General Experience: One (1) year or more experience in an administrative role.

Functional Responsibility: Provides principal secretarial support in an office. Maintains a close and highly responsive relationship to the day-to-day activities of the

supervisor and staff. Works fairly independently, receiving a minimum of detailed supervision and guidance. Performs varied clerical and logistical duties requiring knowledge of office routine and an understanding of the organization, programs, and procedures related to the work of the office. This is an overall support position for all Guard Service project activities at the specific site/location.

Minimum Education: High school diploma or equivalent.

Security Manager

\$72.74/Hour

Commercial Job Title: Security Manager

Minimum/General Experience: Five (5) years formal experience in the field or in a related area.

Functional Responsibility: Manages a group of security specialist and guards who ensure the protection of an organization's facilities at a Program or Project level. Develops and enforces security procedures and regulations. Acts as a liaison to all departments on security measures, procedures, and needs. This position would be the senior manager and supervisor in the subject matter area of security. In absence of a Site Manager, acts as the senior supervisor at a site/location.

Minimum Education: Bachelor's degree or equivalent training in field.

Deputy Security Manager

\$65.67/Hour

Commercial Job Title: Deputy Security Manager

Minimum/General Experience: Two (2) years experience in related field.

Functional Responsibility: Supports Security Manager and acts as the Security Manager in their absence. Coordinates, develops, and evaluates security programs for an organization. Ensures programs are effective and identifies the need for additional resources.

Minimum Education: Bachelor's degree or equivalent training in field.

Security Operations Manager

\$61.63/Hour

Commercial Job Title: Security Operations Manager

Minimum/General Experience: Five (5) years operational security experience

Functional Responsibility: Develops and implements policies to ensure physical

safety of all property and assets owned by the organization. Supervises administration and operation of organization's security equipment and staff. This is a support position with an emphasis on operational matters as they specifically apply to security operations.

Minimum Education: Bachelor's degree or other formal military or law enforcement training

Security Specialist IV

\$65.67/hour

Commercial Job Title: Security Specialist IV

Minimum/General Experience: Five (5) years military or law enforcement experience with at least three (3) of those years in a supervisory role, planning and executing security operations.

Functional Responsibility: This is a supervisory position. Inspects, monitors, controls, and patrols work sites, an assigned location, property, and/or people. Provides leadership to all Security Specialists. Makes decisions related to security of immediate area and provides decision making input to the Security Manager. Security Specialists are utilized on security projects where more experience in high-threat situations and projects is required.

Minimum Education: High school diploma or equivalent and formal training in area of specialty.

Security Specialist III

\$61.63/Hour

Commercial Job Title: Security Specialist III

Minimum/General Experience: Four (4) years military or law enforcement experience.

Functional Responsibility: This is a supervisor position. Inspects, monitors, controls, and patrols work sites, an assigned location, property, and/or people. Provides leadership to Security Specialist I and II. Responsible to make decisions affecting the team on own and provides decision making input to Security Specialist IV. Security Specialists are utilized on security projects where more experience in high-threat situations and projects is required.

Minimum Education: High school diploma or equivalent and formal training in area of specialty.

Security Specialist II

\$58.60/Hour

Commercial Job Title: Security Specialist II

Minimum/General Experience: Three (3) years military or law enforcement experience.

Functional Responsibility: Inspects buildings and grounds to ensure protection from intruders, fire hazards, theft, and vandalism. Develops emergency procedures, responds to incidents, and resolves problems or requests assistance of local authorities. Provides leadership to Security Specialist I. Makes routine decisions. Security Specialists are utilized on security projects where more experience in high-threat situations and projects is required.

Minimum Education: High school diploma or equivalent and formal training in area of specialty

Security Specialist I

\$52.54/Hour

Commercial Job Title: Security Specialist I

Minimum/General Experience: Two (2) years military or law enforcement experience

Functional Responsibility: Inspects buildings and grounds to ensure protection from intruders, fire hazards, theft, and vandalism. Develops emergency procedures, responds to incidents, and resolves problems or requests assistance of local authorities. Security Specialists are utilized on security projects where more experience in high-threat situations and projects is required.

Minimum Education: High school diploma or equivalent and formal training in area of specialty

Armorer \$40.42/Hour

Commercial Job Title: Armorer

Minimum/General Experience: Three (3) years experience in maintenance of weapons

Functional Responsibility: At the Program, Project, or Site level, maintains the security and preventative and corrective maintenance of all weapons to established standards. Works in conjunction with Logistics Manager and Specialist to establish and maintain accountability of all weapons and weapons systems components.

Minimum Education: High school diploma or equivalent. Specialized training and certification from weapons manufacturers.

Supervisor (Team Leader)

\$50.52/Hour

Commercial Job Title: Supervisor (Team Leader)

Minimum/General Experience: Two (2) years experience in the field with increasing leadership responsibility.

Functional Responsibility: Basic supervisory position where only Guard I and Guard II positions are involved. Oversees, monitors, and coordinates production team activities. Supports operations activities and acts as a liaison between the team members and the rest of the organization.

Minimum Education: High school diploma or equivalent and training in technical area.

Court Security Officer* (27010) (Stateside only)

\$35.13/Hour

Commercial Job Title: Court Security Officer

Minimum/General Experience: Specialized training in methods and techniques of protecting courthouse areas and the use of weapons in a courthouse environment. Maintains physical fitness and proficiency with firearms or other special weapons. Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Patrols courthouse to provide security. Escorts defendants to and from courtroom, and stands guard during court proceedings. Checks courtroom for security. Assignments include not only the monitoring of entrances to the court but also attention to the special needs of the court system, particularly in the area of personal protection for the judges, jurors, witnesses, attorneys and other persons involved with the court, including the general public.

Minimum Education: High school diploma or equivalent.

Guard II* (27102) (Stateside only)

\$29.33/Hour

Commercial Job Title: Guard II

Minimum/General Experience: Two (2) years safety and security experience as a guard. Specialized training in methods and techniques of protecting security areas and maintains physical fitness and proficiency with firearms or other special weapons.

Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Enforces regulations designed to prevent breaches of security. Exercises judgment and use discretion in dealing with whether first response should be to intervene directly, to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority.

Minimum Education: High school diploma or equivalent.

Guard I* (27101) (Stateside only)

\$24.54/Hour

Commercial Job Title: Guard I

Minimum/General Experience: Entry level to one (1) year experience in a security related field. Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Carries out instructions primarily oriented toward insuring that emergencies and security violations are readily discovered and reported to appropriate authority. Intervenes directly only in situations which require minimal action to safeguard property or persons.

Minimum Education: High school diploma or equivalent.

General Clerk IV* (01118) (Stateside only)

\$32.93/Hour

Commercial Job Title: General Clerk IV

Minimum/General Experience: Work requires supervisory experience and a familiarity with the terminology of the office unit and the ability to select appropriate procedures for each task.

Functional Responsibility: Requires subject-matter knowledge and judgment to complete assignments consisting of numerous steps that vary in nature and sequence. Selects from alternative methods and refers problems not solvable by adapting or interpreting substantive guides, manuals, or procedures. Typical duties include: assisting in a variety of administrative matters; maintaining a wide variety of financial or other records; verifying statistical reports for accuracy and completeness; and handling and adjusting complaints.

Minimum Education: High School diploma or equivalent.

Additional Labor Categories for RFQ HSCEWA-09-Q-0004, Guard Services Alaska

Guard II (FPS) (AK)

\$57.21

Commercial Job Title: Guard II (FPS) (AK)

Minimum/General Experience: Two (2) years of safety and security experience as a security guard. Specialized training in methods and techniques of protecting security areas and personnel. Maintains physical fitness and proficiency with firearms or other special weapons. Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Enforces regulations designed to prevent breaches of security. Exercises judgment and uses discretion in dealing with whether first response should be to intervene directly, to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority.

Minimum Education: High School diploma or equivalent.

Guard II Temporary Additional Service

\$78.45

Commercial Job Title: Guard II Temporary Additional Service

Minimum/General Experience: Two (2) years of safety and security experience as a security guard. Specialized training in methods and techniques of protecting security areas and personnel. Maintains physical fitness and proficiency with firearms or other special weapons. Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Enforces regulations designed to prevent breaches of security. Exercises judgment and uses discretion in dealing with whether first response should be to intervene directly, to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority. Also performs services beyond basic Guard II duties as required on a temporary basis.

Minimum Education: High School diploma or equivalent.

Guard II Emergency Service

\$78.45

Commercial Job Title: Guard II Emergency Service

Minimum/General Experience: Two (2) years of safety and security experience as a security guard. Specialized training in methods and techniques of protecting security areas and personnel. Maintains physical fitness and proficiency with firearms or other special weapons. Must be capable of meeting GSA Federal Protective Services requirements.

Functional Responsibility: Safeguards federal employees, visitors, property and temporary facilities during disaster declarations and local facility emergencies. In addition shall perform basic Guard II duties such as enforce regulations designed to prevent breaches of security. Exercises judgment and uses discretion in dealing with whether first response should be to intervene directly, to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority.

Minimum Education: High School diploma or equivalent.

SIN 246-52

Program Manager Stateside: \$86.03/Hour Overseas Uplift Moderate Threat: \$103.23/Hour Overseas Uplift High Threat: \$120.44/Hour

Commercial Job Title: Program Manager

Minimum/General Experience: Three (3) years in performing/managing government projects, 7 years overall project management or equivalent experience with 5 years in program management or equivalent experience.

Functional Responsibility: Develop, budget, and manage all aspects of the program, including targeting program opportunities, contract requirements, etc.

Minimum Education: Bachelor's degree, Business or related technical field

Program Operations Manager Stateside: \$78.02/Hour Overseas Uplift Moderate Threat: \$93.63/Hour Overseas Uplift High Threat:\$109.23/Hour

Commercial Job Title: Program Operations Manager

Minimum/General Experience: Three (3) years in operations management, Five (5) years overall project management or equivalent experience

Functional Responsibility: Manages the daily operations, coordinates and monitors the scheduling, pricing, and technical performance of company programs.

Minimum Education: Bachelor's degree

Security Consultant II Stateside: \$250.08/Hour Overseas Uplift Moderate Threat: \$300.09/Hour Overseas Uplift High Threat: \$350.11/Hour

Commercial Job Title: Security Consultant II

Minimum/General Experience: Minimum of twenty (20) years of specialized experience within one or more of the standard U.S. Government security fields (e.g.: technical, physical, information, personnel, operational, or signal security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security

programs). Experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires subject matter expertise (SME) and hands-on experience in one or more of the above disciplines. Requires excellent writing and communication skills.

Functional Responsibility: Provides consulting services. Functions may include, but are not necessarily limited to, services such as; vulnerability assessments, curriculum development and training, assisting in program development, policy and procedure documents, establishing risk management procedures, preparing and conducting briefings, conducting research, preparing reports and special studies.

Minimum Education: Advanced Degree (i.e. Masters) or equivalent combination of formal education, experience, professional training and certifications.

Security Consultant I Stateside: \$200.06/Hour Overseas Uplift Moderate Threat: \$240.08/Hour Overseas Uplift High Threat: \$280.09/Hour

Commercial Job Title: Security Consultant I

Minimum/General Experience: Minimum of fifteen (15) years of specialized experience within one or more of the standard U.S. Government security fields (e.g.: technical, physical, information, personnel, operational, or signal security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires subject matter expertise (SME) and hands-on experience in one or more of the above disciplines. Requires excellent writing and communication skills.

Functional Responsibility: Provides consulting services. Functions may include, but are not necessarily limited to, services such as; vulnerability assessments, curriculum development and training, assisting in program development, policy and procedure documents, establishing risk management procedures, preparing and conducting briefings, conducting research, preparing reports and special studies.

Minimum Education: Advanced Degree (i.e. Masters) or equivalent combination of formal education, experience, professional training and certifications.

Country Manager Stateside: \$82.03/Hour Overseas Uplift Moderate Threat: \$98.43/Hour Overseas Uplift High Threat:\$114.84/Hour

Commercial Job Title: Country Manager

Minimum/General Experience: Five (5) years experience managing field projects with one (1) year international experience

Functional Responsibility: Oversees the programmatic efforts and activities for multiple sites in a defined geographic region maintaining program support and external relations.

Minimum Education: Bachelor's Degree

Deputy Country Manager Stateside: \$66.02/Hour Overseas Uplift Moderate Threat: \$79.22/Hour Overseas Uplift High Threat: \$92.43/Hour

Commercial Job Title: Deputy Country Manager

Minimum/General Experience: Five (5) years experience in field projects, international experience helpful

Functional Responsibility: Works in close collaboration with the Country Manager, responsible for program support and external relations.

Minimum Education: Bachelor's degree or higher in related field

Support Operations Manager
Overseas Uplift
Overseas Uplift
Overseas Uplift
Overseas Uplift
Stateside: \$78.02/Hour
Moderate Threat: \$93.63/Hour
High Threat: \$109.23/Hour

Commercial Job Title: Support Operations Manager

Minimum/General Experience: Five (5) years of experience in field projects, two (2) years with leadership and/or management responsibility. Experience in obtaining, evaluating, and executing service contracts preferred.

Functional Responsibility: Manages the delivery of life support services for internal force sustainment and as a deliverable for Security and Life Support Services. Responsible for evaluating internal and external feedback

Minimum Education: Bachelor's degree

Project Manager Stateside: \$70.02/Hour Overseas Uplift Moderate Threat: \$84.03/Hour Overseas Uplift High Threat: \$98.03/Hour

Commercial Job Title: Project Manager

Minimum/General Experience: Three (3) years experience in general contract project management on projects similar in size and complexity to the effort described in the Scope Of Work.

Functional Responsibility: Manages application of project budget and resources, communicates directly with the client on contractual execution and customer satisfaction, and coordinates operations with Security Operations Manager.

Minimum Education: Bachelor's degree

Project Operations Manager Stateside: \$70.02/Hour Overseas Uplift Moderate Threat: \$84.03/Hour Overseas Uplift High Threat: \$98.03/Hour

Commercial Job Title: Project Operations Manager

Minimum/General Experience: Five (5) years experience in field projects, two years in leadership duties and/or management. Familiar with field project operations, concepts, practices, and procedures.

Functional Responsibility: Manages daily operations. Responsibilities include developing and implementing policies, and coordinating use of material and human resources.

Minimum Education: Bachelor's degree

Functional Analyst III Stateside: \$70.02/Hour Overseas Uplift Moderate Threat: \$84.03/Hour Overseas Uplift High Threat: \$98.03/Hour

Commercial Job Title: Functional Analyst III

Minimum/General Experience: Minimum of ten (10) years of experience of which seven (7) are specialized within one or more professional disciplines. Desired experience includes, but is not limited to, analytical techniques, gathering and analyzing data, complex problem solving, produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, or risk assessment. Ability to plan and carry out complex projects to

completion. Supervisory experience in functional area is required.

Functional Responsibility: Duties may include analysis of complex problems, definition of functional requirements, resources allocation, operations research, modeling and process analysis and design. Manages work task or project teams. Provides management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules.

Minimum Education: Advanced Degree (i.e. Masters) or equivalent combination of formal education, experience, professional training and certifications.

Functional Analyst II Stateside: \$63.02/Hour Overseas Uplift Moderate Threat: \$75.62/Hour Overseas Uplift High Threat: \$88.23/Hour

Commercial Job Title: Functional Analyst II

Minimum/General Experience: Minimum of seven (7) years of experience of which four (4) are specialized within one or more professional disciplines. Desired experience includes, but is not limited to, analytical techniques, gathering and analyzing data, complex problem solving, produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, or risk assessment. Ability to plan and carry out complex projects to completion. Supervisory experience in functional area is required.

Functional Responsibility: Duties may include analysis of complex problems, definition of functional requirements, resources allocation, operations research, modeling and process analysis and design. Manages work task or project teams. Provides management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules.

Minimum Education: Advanced Degree (i.e. Masters) or equivalent combination of formal education, experience, professional training and certifications.

Functional Analyst I Stateside: \$54.02/Hour Overseas Uplift Moderate Threat: \$64.82/Hour Overseas Uplift High Threat: \$75.62/Hour

Commercial Job Title: Functional Analyst I

Minimum/General Experience: Minimum of four (4) years of experience of which two (2) are specialized within one or more professional disciplines. Desired experience includes, but is not limited to, analytical techniques, gathering and analyzing data, complex problem solving, produce finished reports; e.g., requirements

definition, operations research, modeling, threat analysis, training and training development, or risk assessment. Ability to plan and carry out complex projects to completion. Supervisory experience in functional area is required.

Functional Responsibility: Duties may include analysis of complex problems, definition of functional requirements, resources allocation, operations research, modeling and process analysis and design. Manages work task or project teams. Provides management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules.

Minimum Education: Bachelor's Degree or equivalent combination of formal education, experience, professional training and certifications.

Logistics Manager Stateside: \$63.02/Hour Overseas Uplift Moderate Threat: \$75.62/Hour Overseas Uplift High Threat: \$88.23/Hour

Commercial Job Title: Logistics Manager

Minimum/General Experience: Five (5) years of experience in logistics and/or equipment management. Familiar with establishing, managing, and executing logistical support plans

Functional Responsibility: Manages and oversees overall supply chain operations, including purchasing and inventory of materials as well as selection of vendors. Makes recommendations to improve productivity, quality, and efficiency of operations. Coordinates and resolves issues regarding existing and new products. Interacts with project and program management

Minimum Education: Bachelor's degree

IT/DATA Manager Stateside: \$63.02/Hour Overseas Uplift Moderate Threat: \$75.62/Hour Overseas Uplift High Threat: \$88.23/Hour

Commercial Job Title: IT/DATA Manager

Minimum/General Experience: Five (5) years of experience in IT or Data and/or equipment management. Familiar with establishing, managing, and executing Computer systems and/or Communication support plans

Functional Responsibility: Manages and oversees overall supply chain operations, including purchasing and inventory of materials as well as selection of vendors. Makes recommendations to improve productivity, quality, and efficiency of operations. Coordinates and resolves issues regarding existing and new products. Interacts with

project and program management. Oversees IT/Data Specialists

Minimum Education: Bachelor's degree

Logistics Specialist Stateside: \$54.02/Hour Overseas Uplift Moderate Threat: \$64.82/Hour Overseas Uplift High Threat: \$75.62/Hour

Commercial Job Title: Logistics Specialist

Minimum/General Experience: Two (2) years experience providing logistic support in similar size projects/organization as appropriate. Proficiency in Microsoft Excel ® and/or Access ® preferred.

Functional Responsibility: Manage and/or enter the daily placement of purchase orders and ensure shipping on all orders; Processes requisitions for products or materials from product lines to satisfy customer's needs, determines pricing to be quoted, refers to a catalog, manufacturer's manual or similar document to insure that proper item is supplied or to verify price of ordered item. Support the corporate purchasing efforts by maintaining department records on critical items, gather pertinent external data, and communicate with suppliers and service providers.

Minimum Education: Bachelor's degree or high school diploma/equivalent with combination of experience and college.

IT/Data Specialist Stateside: \$54.02/Hour Overseas Uplift Moderate Threat: \$64.82/Hour Overseas Uplift High Threat: \$75.62/Hour

Commercial Job Title: Data Specialist

Minimum/General Experience: Five (5) years experience in the IT or Data Management field. Experience with communication systems preferred

Functional Responsibility: Requires competence in most phases of system analysis and knowledge of pertinent system software and computer equipment and of the work processes, applicable regulations, work load, and practices of the assigned subject-matter area. Recognizes probable interactions of related computer systems and predicts impact of a change in assigned system. Functionality for Communication systems

Minimum Education: Bachelor's degree in computer science or related field.

IT & Forensic Analyst II Stateside: \$63.02/Hour

Overseas Uplift Moderate Threat: \$75.62/Hour Overseas Uplift High Threat: \$88.23/Hour

Commercial Job Title: IT & Forensic Analyst II

Minimum/General Experience: Minimum six (6) years of experience of which four (4) are specialized. Knowledge of PC (IBM) compatible personal computer hardware; knowledge of the internal functioning and operations of, operating system software (MS-DOS, Windows 95, XP, and NT, and Unix/Linux), networking and Internet application software; data recovery and general system and file utility software, Microsoft Office application software; and knowledge of investigative and forensic policy, practices, and procedures to perform one or more of the listed functional responsibilities. Knowledge of other operating system/hardware combinations such as Apple MacIntosh/MacOS, Sun/Solaris, SGI/IRIX, etc., as well as knowledge and experience in writing batch files and shell scripting. Ability to plan and carry out assigned projects to completion, and research and writing skills are important.

Functional Responsibility: Performs forensic analysis of computer storage media including, but not limited to, floppy diskettes, hard disk drives, CDs, and magnetic tape. Using approved procedures copies, recovers, and analyzes data whether in allocated, unallocated, slack, free, or other areas of the magnetic media. Maintains proper chain-of-custody of all computer hardware and magnetic media under analysis. Maintains analytical notes and prepares and publishes reports.

Minimum Education: Bachelor's Degree in computer technology or information systems or equivalent experience of six (6) years in relevant specialized work. Additional training or certifications specializing in computer forensics is desired.

IT & Forensic Analyst I Stateside: \$54.02/Hour Overseas Uplift Moderate Threat: \$64.82/Hour Overseas Uplift High Threat: \$75.62/Hour

Commercial Job Title: IT & Forensic Analyst I

Minimum/General Experience: Minimum four (4) years of experience of which two (2) are specialized. Knowledge of PC (IBM) compatible personal computer hardware; knowledge of the internal functioning and operations of, operating system software (MS-DOS, Windows 95, XP, and NT, and Unix/Linux), networking and Internet application software; data recovery and general system and file utility software, Microsoft Office application software; and knowledge of investigative and forensic policy, practices, and procedures to perform one or more of the listed functional responsibilities. Knowledge of other operating system/hardware combinations such as Apple MacIntosh/MacOS, Sun/Solaris, SGI/IRIX, etc., as well as knowledge and experience in writing batch files and shell scripting. Ability to plan and carry out assigned projects to completion, and research and writing skills are important.

Functional Responsibility: Performs forensic analysis of computer storage media including, but not limited to, floppy diskettes, hard disk drives, CDs, and magnetic tape. Using approved procedures copies, recovers, and analyzes data whether in allocated, unallocated, slack, free, or other areas of the magnetic media. Maintains proper chain-of-custody of all computer hardware and magnetic media under analysis. Maintains analytical notes and prepares and publishes reports.

Minimum Education: Bachelor's Degree in computer technology or information systems or equivalent experience of six (6) years in relevant specialized work. Additional training or certifications specializing in computer forensics is desired.

Project Assistant Stateside: \$34.01/Hour Overseas Uplift Moderate Threat: \$40.81/Hour Overseas Uplift High Threat: \$47.61/Hour

Commercial Job Title: Project Assistant

Minimum/General Experience: Direct experience with Indefinite Deliverable Indefinite Quantity (IDIQ) contracts with Government Agencies helpful

Functional Responsibility: Controls vendor deliveries and invoicing for the project, daily costs, commitment and schedule tracking; issue daily bulletins via electronic mail to Project Manager and Sites.

Minimum Education: High school diploma or equivalent with 2 years of college or other formal training

Field Office Administrator (FOA)

Overseas Uplift

Overseas Uplift

Overseas Uplift

High Threat: \$37.81/Hour

Commercial Job Title: Field Office Administrator (FOA)

Minimum/General Experience: One (1) year or more experience in an administrative role.

Functional Responsibility: Provides principal secretarial support in an office. Maintains a close and highly responsive relationship to the day-to-day activities of the supervisor and staff. Works fairly independently, receiving a minimum of detailed supervision and guidance. Performs varied clerical and logistical duties requiring knowledge of office routine and an understanding of the organization, programs, and procedures related to the work of the office.

Minimum Education: High school diploma or equivalent.

SIN 426-2A

Site Manager Stateside: \$70.02/Hour Overseas Uplift Moderate Threat: \$84.03/Hour Overseas Uplift High Threat: \$98.03/Hour

Commercial Job Title: Site Manager

Minimum/General Experience: Four (4) to (6) years experience in field of services under contract

Functional Responsibility: Oversees all activities of a site. Manages work schedules, facility staffing, supply purchasing, and staff training.

Minimum Education: Bachelor's degree or equivalent job related experience.

Security Manager Stateside: \$66.02/Hour Overseas Uplift Moderate Threat: \$79.22/Hour Overseas Uplift High Threat: \$92.43/Hour

Commercial Job Title: Security Manager

Minimum/General Experience: Five (5) years formal experience in the field or in a related area.

Functional Responsibility: Manages a group of security specialist who ensure the protection of an organization's facilities. Develops and enforces security procedures and regulations. Acts as a liaison to all departments on security measures, procedures, and needs.

Minimum Education: Bachelor's degree or equivalent training in field.

Deputy Security Manager Stateside: \$59.02/Hour Overseas Uplift Moderate Threat: \$70.82/Hour Overseas Uplift High Threat: \$82.63/Hour

Commercial Job Title: Deputy Security Manager

Minimum/General Experience: Two (2) years experience in related field.

Functional Responsibility: Supports Security Manager. Coordinates, develops, and evaluates security programs for an organization. Ensures programs are effective and identifies the need for additional resources.

Minimum Education: Bachelor's degree or equivalent training in field.

Security Operations Manager Stateside: \$55.02/Hour Overseas Uplift Moderate Threat: \$66.02/Hour Overseas Uplift High Threat: \$77.02/Hour

Commercial Job Title: Security Operations Manager

Minimum/General Experience: Five (5) years operational security experience

Functional Responsibility: Develops and implements policies to ensure physical safety of all property and assets owned by the organization. Supervises administration and operation of organization's security equipment and staff.

Minimum Education: Bachelor's degree or other formal military or law enforcement training

Security Specialist IV

Overseas Uplift

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Stateside: \$59.02/Hour

Moderate Threat: \$70.82/Hour

High Threat: \$82.63/Hour

Commercial Job Title: Security Specialist IV

Minimum/General Experience: Five (5) years military or law enforcement experience with at least three (3) of those years in a supervisory role, planning and executing security operations.

Functional Responsibility: Inspects, monitors, controls, and patrols work sites, an assigned location, property, and/or people. Provides leadership to all Security Specialists, makes decisions related to security of immediate area and provides decision making input to the Security Manager

Minimum Education: High school diploma or equivalent and formal training in area of specialty.

Security Specialist III Stateside: \$55.02/Hour Overseas Uplift Moderate Threat: \$66.02/Hour Overseas Uplift High Threat: \$77.02/Hour

Commercial Job Title: Security Specialist III

Minimum/General Experience: Four (4) years military or law enforcement

experience.

Functional Responsibility: Inspects, monitors, controls, and patrols work sites, an assigned location, property, and/or people. Provides leadership to Security Specialist I and II. Responsible to make decisions affecting the team on own and provides decision making input to Security Specialist IV.

Minimum Education: High school diploma or equivalent and formal training in area of specialty.

Security Specialist II Stateside: \$52.02/Hour Overseas Uplift Moderate Threat: \$62.42/Hour Overseas Uplift High Threat: \$72.82/Hour

Commercial Job Title: Security Specialist II

Minimum/General Experience: Three (3) years military or law enforcement experience.

Functional Responsibility: Inspects buildings and grounds to ensure protection from intruders, fire hazards, theft, and vandalism. Develops emergency procedures, responds to incidents, and resolves problems or requests assistance of local authorities. Provides leadership to Security Specialist I. Makes routine decisions.

Minimum Education: High school diploma or equivalent and formal training in area of specialty

Security Specialist I Stateside: \$46.01/Hour Overseas Uplift Moderate Threat: \$55.22/Hour Overseas Uplift High Threat: \$64.42/Hour

Commercial Job Title: Security Specialist I

Minimum/General Experience: Two (2) years military or law enforcement experience

Functional Responsibility: Inspects buildings and grounds to ensure protection from intruders, fire hazards, theft, and vandalism. Develops emergency procedures, responds to incidents, and resolves problems or requests assistance of local authorities.

Minimum Education: High school diploma or equivalent and formal training in area of specialty

K-9 Team Leader Stateside: \$52.02/Hour Overseas Uplift Moderate Threat: \$62.42/Hour Overseas Uplift High Threat: \$72.82/Hour

Commercial Job Title: K-9 Team Leader

Minimum/General Experience: Three (3) years experience in the field as a certified K-9 Handler; two (2) of which must include demonstrated leadership responsibility.

Functional Responsibility: Monitors and coordinates K-9's and K-9 Handlers activities. Supports kennel activities and acts as a liaison between the team members and the rest of the organization.

Minimum Education: High school diploma or equivalent, and a certificate holder from a recognized kennel's K-9 handler course.

EOD K-9 Handler Stateside: \$55.02/Hour Overseas Uplift Moderate Threat: \$66.02/Hour Overseas Uplift High Threat: \$77.02/Hour

Commercial Job Title: EOD K-9 Handler

Minimum/General Experience: Must meet all requirements for UXO Technician I and those of a K-9 Handler

Functional Responsibility: Identifies, analyzes, and marks MEC material in accordance with applicable guidance utilizing K-9 assets. Maintain training and contract standards to perform duties related to the Scope of Work. Deploys K-9 assets to conduct vehicle, building, and personnel searches, focusing on the detection and identification of explosive materials and improvised explosive devices.

Minimum Education: High school diploma or equivalent, and a certificate holder from a recognized kennel's K-9 handler course, also a graduate of one of the following schools:

- a. US Army Bomb Disposal School, Aberdeen Proving Ground, MD;
- b. US Naval Explosive Ordnance Disposal (EOD) School, Indian Head, MD, or
- c. 200 hours of training in MEC and MPPEH and 40 Hours of Hazardous Waste Operations and Emergency Response (HAZWOPER)

K-9 Handler Stateside: \$46.01/Hour Overseas Uplift Moderate Threat: \$55.22/Hour Overseas Uplift High Threat: \$64.42/Hour Commercial Job Title: K-9 Handler

Minimum/General Experience: Two (2) years certified K-9 handling experience

Functional Responsibility: Day to day care for K-9's and kennel. Maintain training and contract standards to perform duties related to the Scope of Work. Deploys K-9 assets to conduct vehicle, building, and personnel searches.

Minimum Education: High school diploma or equivalent, must have completed K-9 handler training course from a certified K-9 training agency.

Kennel Master Stateside: \$55.02/Hour Overseas Uplift Moderate Threat: \$66.02/Hour Overseas Uplift High Threat: \$77.02/Hour

Commercial Job Title: Kennel Master

Minimum/General Experience: Ten (10) years total experience with at least 4 years as a certified K-9 Trainer

Functional Responsibility: Responsible for overseeing the entire kennel operation. The kennel master should oversee training of all dogs and handlers, the care of all dogs on site, the procurement of new dogs, handlers, trainers, and supplies, as well as the general upkeep of the facility itself. Ensure all working dogs maintain the required training proficiency level on the training aids required.

Minimum Education: High school diploma or equivalent. Must have received certification as both a K-9 handler and trainer from an accredited certification agency or agencies (preferably military or law enforcement).

K-9 Trainer Stateside: \$52.02/Hour Overseas Uplift Moderate Threat: \$62.42/Hour Overseas Uplift High Threat: \$72.82/Hour

Commercial Job Title: K-9 Trainer

Minimum/General Experience: Three (3) years certified K-9 handling experience, one year of K-9 training experience and familiar with overseas government contract regulations related to K-9 handling procedures.

Functional Responsibility: Develops and executes plan to train and certify K-9 teams to stated proficiency requirements related to performance of duties in the Scope of Work. Documents and maintains training records and statistics on K-9 performance. Make recommendation to Kennel Master on purchase of K-9's.

Minimum Education: High school diploma or equivalent, certification in K-9 Handling and certification as a K-9 trainer.

Armorer Stateside: \$34.01/Hour Overseas Uplift Moderate Threat: \$40.81/Hour Overseas Uplift High Threat: \$47.61/Hour

Commercial Job Title: Armorer

Minimum/General Experience: Three (3) years experience in maintenance of weapons

Functional Responsibility: Maintains the security and preventative and corrective maintenance of all weapons to established standards. Works in conjunction with Logisitics Manager and Specialist to establish and maintain accountability of all weapons and weapons systems components.

Minimum Education: High school diploma or equivalent. Specialized training and certification from weapons manufacturers.

Supervisor (Team Leader)

Overseas Uplift

Overseas Uplift

Moderate Threat: \$52.82/Hour

High Threat: \$61.62/Hour

Commercial Job Title: Supervisor (Team Leader)

Minimum/General Experience: Two (2) years experience in the field with increasing leadership responsibility.

Functional Responsibility: Oversees, monitors, and coordinates production team activities. Supports operations activities and acts as a liaison between the team members and the rest of the organization.

Minimum Education: High school diploma or equivalent and training in technical area.